# Fundraising Toolkit for Kids Helpline





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# You're making a difference!

Thanks for your interest in raising funds for **yourtown**. Fundraising is a fantastic way to help create brighter futures for children and young people across Australia.

#### Funds raised will support Kids Helpline\*,

Australia's only free, private and confidential 24/7 phone and online counselling service for young people aged 5 to 25. Kids Helpline plays a critical role in protecting children and young people we save young lives and work to prevent the hurt from happening in the first place. Every 90 seconds a young person contacts Kids Helpline about anything – including when they're feeling unsafe, are being abused, or feel like hurting themselves and others.

This toolkit is a great resource as you organise your fundraising initiative. It contains everything you need to know including how to get started, ideas for organising a successful fundraising event and important requirements.

We highly recommend that you create your own campaign page on the Everyday Hero website at **nfp.everydayhero.com/au/kids-helpline**  It's so easy to set up and process donations. People donate via your supporter page so you don't have to handle or bank any money, plus your donors receive a receipt and **yourtown** is automatically notified about what you've raised. This means you can focus on the fun stuff!

Accepting cash donations is fine too – there's just a bit more for you to do. You'll need to keep the funds secure until you can bank them. We also need you to send us the **Fundraising summary** (it's at the back of the toolkit) at the end of your fundraiser so we can identify the funds you bank and send receipts to your donors.

\* Kids Helpline is a service of **yourtown**.



## How to get started

The following is a step-by-step guide on how to get started.

#### Your fundraising idea

Read through this toolkit to get an idea of what is involved. Decide what type of fundraising initiative you'd like to organise (check out our **Fundraising ideas**).

#### **Terms and conditions**

Read the **Terms and conditions** to see what your fundraising activity requires. Does it require permits or insurances? Does it meet legal obligations?

#### **Register to fundraise**

Complete the **Application to fundraise for yourtown** at the back of this toolkit. Mail or email the application to the **yourtown** Fundraising Team. We'll email you an approval to fundraise and a Fundraising ID to quote whenever you contact us or bank funds.

#### **Start fundraising**

Plan and run your amazing fundraising initiative. Refer to this toolkit for lots of useful information about how to promote and run your initiative. You can also check out **yourtown.com.au/** <u>fundraising-and-events</u> or contact **yourtown's** Fundraising Team.

We highly recommend you create your own Everyday Hero Page and encourage people to donate through your supporter page. That way you don't have to handle or bank money, or issue receipts – it's all done for you!

#### After you've finished fundraising

Within 14 days, you are required to:

- Bank all funds received and include your Fundraising ID in the transaction reference.
  If you do accept cash donations, please
  refer to your Authority to Fundraise email
  which includes bank account details for
  depositing funds.
- Mail or email the Fundraising summary and Donors who need a receipt form to yourtown's Fundraising Team and we'll send receipts to your donors.

We'd also love some feedback on how you went and any suggestions on how we can improve this toolkit.

We're so grateful for whatever you raise because all monies go to creating brighter futures for children and young people. We'll also email you a certificate of thanks for your wonderful efforts.

# Contact details for the Fundraising Team at yourtown:

Email: fundraising@yourtown.com.au

Mail: yourtown Fundraising Team GPO Box 2469, Brisbane QLD 4001

Phone: 07 3867 1233

## **Fundraising ideas**

Remember – keep it simple! Choose an idea that suits your resources and experience. We've listed the ideas in terms of roughly how much time and effort is required to organise them.

#### Just ask

It seems so obvious, but sometimes that's the simplest and most effective method. Create an Everyday Hero fundraising page. Explain to people what you're raising funds for and give them a link to the online donation form. Simple!

#### **Gold coin donations**

• Mufti/free dress or crazy hair days

#### **Offer a service**

Christmas gift wrapping or car wash

#### **Food-related**

- Sausage sizzle, pancake breakfast, cupcake sale, dinner party or morning tea
- You've got to be careful with food hygiene and safety rules with these activities

#### Get sponsored to do a challenge or dare

• Walkathon, fun run, colour run, zombie fun run, reading challenge, spellathon, duct tape your Principal to a wall, jail and bail your Principal or go without something (eg. devices, chocolate)



#### Host a charity event or raffle

- Christmas carols, charity concert, trivia night, talent show, movie night, karaoke night, fashion show, murder mystery, games night, storm the fort, sport competition, rubber duck race or a scavenger hunt
- Challenges and events can be a great way of raising funds, but they tend to take a lot of planning and effort. Think carefully before you take one on - will you have enough time and resources? If you're not sure, it might be worth choosing an easier idea





# Tips for a successful fundraiser

#### The early stuff

It's important to register your fundraising initiative with **yourtown** and receive all approvals before you get started. Research whether your fundraising activity requires any type of permits, licences or insurances – remember to check the Commonwealth, State and Territory legislation and local government regulations.

It's worth researching other individuals, community clubs or organisations that have hosted similar events and see how they turned out. You may find ideas to improve or enhance your event or you might see things you've missed.

#### A plan

Create a thorough plan of how you propose to approach your fundraising initiative. Having a plan means your fundraiser is more likely to run smoothly and effectively. The plan should address what your fundraising targets are, the costs, what needs to be done, if you require help and promotional materials needed. Make a checklist/to do list.

#### Is this profitable?

The hardest part of any fundraising activity is making sure it makes a profit. Calculate a budget. How much will it cost to host the fundraiser? Will it make enough profit to make the effort worthwhile?

#### Set your goals

Set yourself goals. How much do you want to realistically raise? What are your time frames and what assistance will you need to get there?

#### **Fundraising tools**

Fundraising online is the easiest way to collect donations and can be done via the Kids Helpline Everyday Hero page **nfp.everydayhero.com/au/kids-helpline** One idea might be to start off with making an online donation from yourself or a friend to your Everyday Hero page with a starting amount of \$20 - \$50 to set a precedent for other donors. If you do wish to conduct other fundraising activities offline, please read the **Terms and conditions** included in this toolkit.

#### **Raising your funds**

Let people know about your fundraising event. Send an email to your colleagues, friends and family with the link to your Everyday Hero fundraising page. Include a captivating piece on your initiative and where the funds raised will go and ask them to spread the word. If you have a personal story or connection to Kids Helpline, this is a great place to share it. You could post regular messages through social media (eg. Facebook, Twitter, Instagram) as well as putting up posters, handing out flyers etc.

#### Support

Depending on what type of fundraising initiative you're planning, local businesses may like to get involved so it doesn't hurt

to ask and see if they will donate items you may need to make your initiative a success.

Things to do • Work out a budget • Set my goals • Advertise my event • Go for it!

# **Terms and conditions**

Please read these terms and conditions. As the organiser of a fundraising activity you have certain responsibilities which we've outlined below.

#### **Approval to fundraise**

Before you start fundraising, you'll need to submit the **Application to fundraise for yourtown** to our Fundraising Team for approval.

**yourtown** reserves the right to withdraw approval to fundraise should the fundraising activity become high risk or a conflict of interest. If this was to occur, all fundraising and promotion must cease immediately and all monies raised must be returned to **yourtown** within 14 days.

#### Laws and regulations

You are responsible for ensuring that your fundraising activity complies with relevant laws and regulations, including organising any permits, licences, insurance or authorities to fundraise where necessary, particularly for raffles and competitions. Information on fundraising requirements can be found online through the Australian Taxation Office (ATO).

#### Insurance (eg. Public Liability)

You are responsible for ensuring the safety of your fundraising activity. **yourtown's** insurance policy does not cover activities conducted by outside organisations, groups or individuals. Please organise appropriate insurance cover. If it will be taking place in a public area, remember to check with local authorities and obtain any required permits.

#### **Financial**

You are responsible for ensuring the fundraising activity is profitable (that the money raised is higher than the costs incurred). The financial aspects of the activity – record keeping, promotion, supplies - need to be in your name and is your sole responsibility.

#### **Banking funds**

All monies raised must be forwarded to **yourtown** within 14 days after the event. If you only receive donations via an Everyday Hero page, then this happens automatically. You can bank cash donations into **yourtown's** account:

Bank:	Westpac
Account Name:	yourtown Gift Fund Account
BSB:	034 001
Account No:	348 848
Reference:	Quote your Fundraising ID

Any cheques should be made out to **yourtown** and mailed to **yourtown** Fundraising Team, GPO Box 2469, Brisbane QLD 4001 (include your Fundraising ID so we know which fundraising activity it relates to).



# Terms and conditions - Con't

#### **Donation receipts**

If any of your donors require a receipt, please record their details on the **Donors who need a receipt** form included in this toolkit, then post or email it to us at the end of your fundraising activity. We will send receipts directly to each donor. Donations of \$2 or more are tax deductible, except where goods or services are received in return for payments (eg. auction prize, event ticket, sale of baked goods). Also note that donations made online through Everyday Hero are receipted electronically by them, so you don't need to include these donors.

Please note, unfortunately we can't provide cash tins or receipt books for fundraising activities.

Also, as much as we'd love to provide more assistance with running your fundraising activity, due to limited resources we're unable to take on a coordination role, such as soliciting prizes, organising publicity or celebrities, assisting with ticket sales or providing goods and services.

#### **Promotion**

Please email any promotional designs to **fundraising@yourtown.com.au** so we can check and approve before you use them.



# Application to fundraise for yourtown

Once you've read the toolkit, please return this application form to the **yourtown** Fundraising Team, GPO Box 2469, Brisbane QLD 4001 or scan and email to: fundraising@yourtown.com.au

#### Your details:

Contact name			
Name of organisation	(if applicable)		
Address			
	Suburb	State	Postcode
Phone	Mobile	Other	
Email			

#### About your fundraising activity:

Name of the activity		
Description of the activity		
Start and finish dates	Start date	Finish date
Method of fundraising	Donations Sale of products	Tickets Other

#### Agreement:

By signing below you hereby agree to the **Terms and conditions** within this toolkit.

#### Signed by or on behalf of the Fundraiser:

(Parent or guardian to sign if the Fundraiser is under 18 years of age)

Name:		
Signature:	Date:	

# **Fundraising summary**

Thanks for fundraising for **yourtown's** Kids Helpline. You're awesome!

So, how did your fundraising activity go?

Within I4 days after your fundraising activity, please complete and return this Fundraising Summary and the **Donors who need a receipt** form to:

**yourtown** Fundraising Team GPO Box 2469, Brisbane QLD 4001

or scan and email to: fundraising@yourtown.com.au

	Name of fundraising activity:		
	Fundraising ID:		
	Total income raised:		
	Any costs deducted:		(Please include a copy of your receipts)
	Net income raised:		
Signature:		Do	nte:

# Donors who need a receipt

Donations made online through Everyday Hero will be receipted directly by Everyday Hero so you don't need to list these here. deductible, except if goods or services are received in return for donations (eg. event ticket, raffle ticket, baked goods). Please list the donors who require a receipt. We'll send a receipt to them using these details. Donations of \$2 or more are tax

pient (DGR). donations of \$2 or more are tax deductible.	*Kids Helpline (ABN 11 102 379 386) is a deductible aift recipient (DGR). donations of \$2 or more
Date of event:	Fundraising ID:
	Name of fundraising event/initiative:

\*Kids U

Title First name									
Last name									
Address									
Suburb									
State P'code									
P'code									
Phone no.									
Donation									